

October 29, 2007

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER
FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: VICKI L. KARNES
STATE CONTRACT PROCUREMENT OFFICER

SUBJECT: AWARD NOTICE - CONTRACT NO. 05-365-SD
BOTTLED SPRING WATER

ADDENDUM #2

Please be advised of the new State of Delaware Special Events Addendum.

Wissahickon Spring Water, Inc. agrees to offer additional products at a highly discounted price to the State of Delaware Agencies for special events. This benefit is only for Special Events and shall not be for general purposes. These events shall be limited to 5 per year for the entire contract, but may be extended beyond this amount by verbal agreement between Wissahickon and the State of Delaware.

Pricing:

Wissahickon offers the following pricing options:

1. Wissahickon will donate water in exchange for sponsorship rights whenever deemed reasonable by the State and Wissahickon.
2. In lieu of donation, Wissahickon's pricing will be:
 - a. 1 gallon Spring Water - \$0.70 per gallon
 - b. Single serve bottles - \$1.65 per gallon
 - 1.5 gallon per case of 8 oz. bottles - \$2.48 per case
 - 3.0 gallon per case of 16.9 oz. bottles - \$4.95 per case
 - 4.5 gallon per case of 1.5 liter bottles - \$7.43 per case
 - c. Temporary cooler rentals - \$80.00 for the event
 - d. Hand Pumps for 3 and 5 gallon bottle - \$25.00 each for purchase only.
 - e. 7 ounce plastic cups - \$26.00 per thousand*
 - f. 9 ounce paper wax cups - \$80.00 per thousand*

*Cup sizes and styles may vary depending on availability, but will be priced in line with the above examples.

3. Delivery on weekdays within our normal delivery schedule and areas – No Charge.
4. Delivery on weekends or out of our normal area or of our normal schedule - \$200.00
5. Pick-up of unused product if required - \$200.00

Credit for Unused product:

- No credit can be given for unused water in 3 or 5 gallon bottles.
- Credit may be given for any unbroken undamaged case goods.
- Wissahickon may at its option credit unused product if the State Agency agrees to dispose of the products as they deem proper.

All other terms and conditions remain the same.

If you have any questions, please contact me at 857-4553

VLK:P:365AN2